



ARMY STRONG.™

# Bringing in New Partners and Resources

**Scott Whitney, USACE**

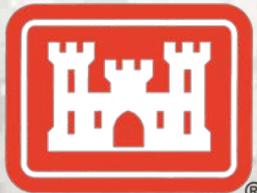
**Derek Gardels USACE**

**Molly King, Center for Disaster Philanthropy**

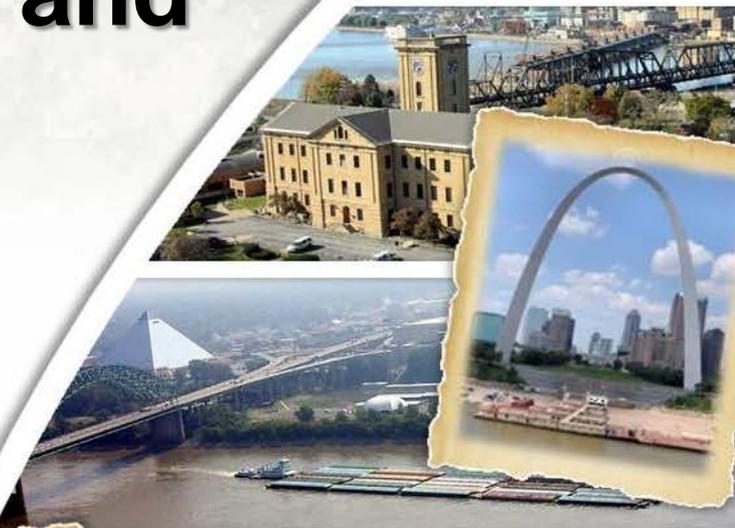
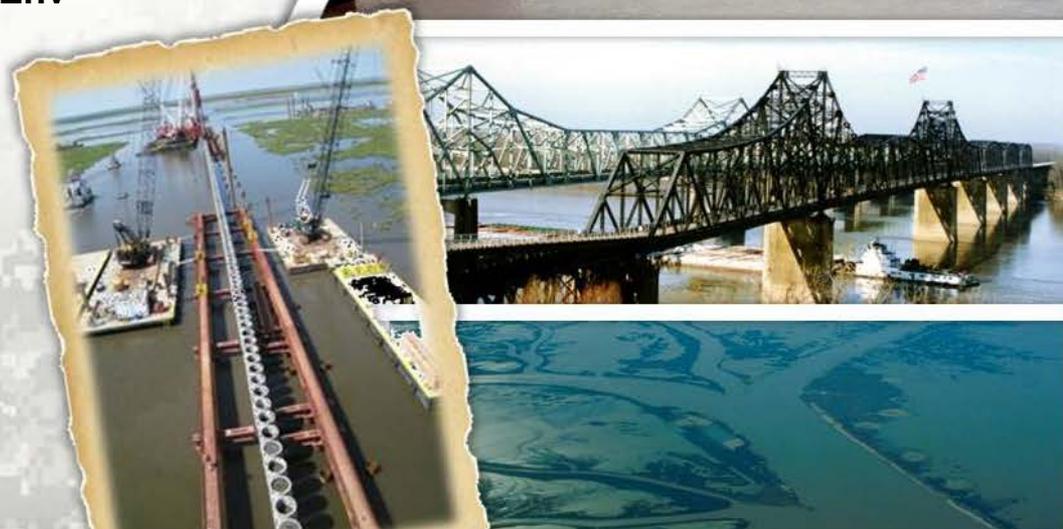
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**Craig Conner, USACE**

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US Army Corps of Engineers  
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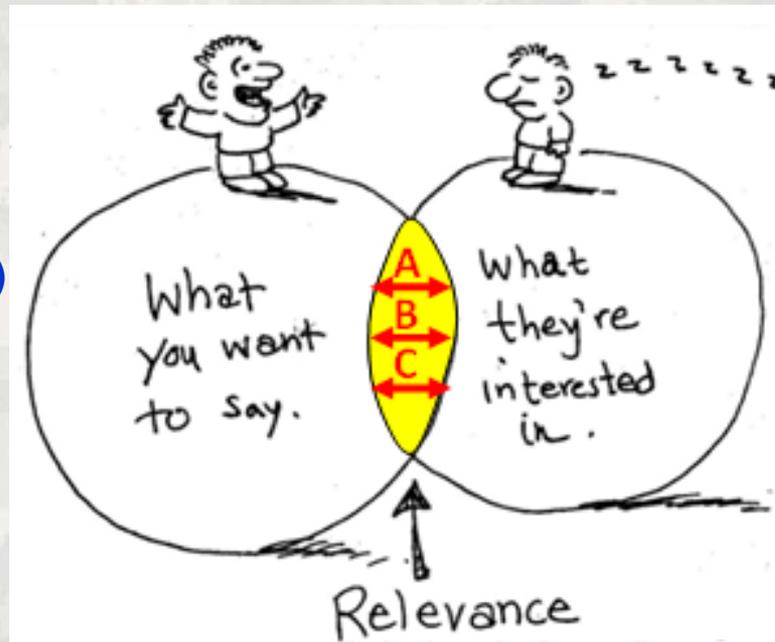


# Bringing in New Partners

## *Expanding our Sphere of Influence and Relevance*

- Why are we engaging new partners?
- What is the current level of understanding?
- What do we/they need or want?

- Awareness (educate)
- Understanding (motivate)
- Action (inspire)



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# COORDINATION

(Participation = Spectators)

*What YOU want or need.....*

**VS.**

# COLLABORATION

(Participation = Ownership)

*What WE want or need.....*

**3Cs = CAPABLE + CREDIBLE + COMPASSIONATE**

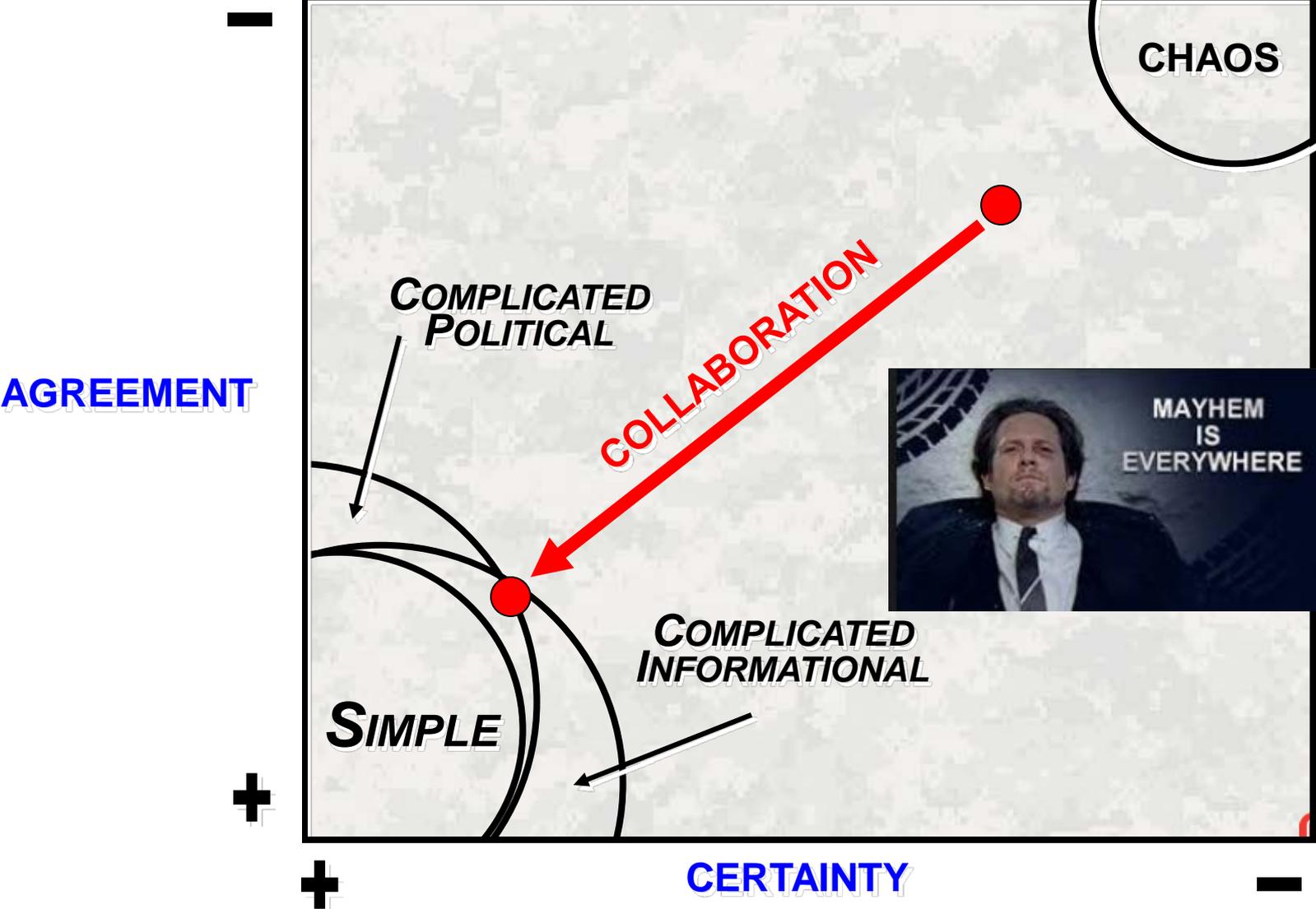


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# RESOLVING COMPLEX ISSUES



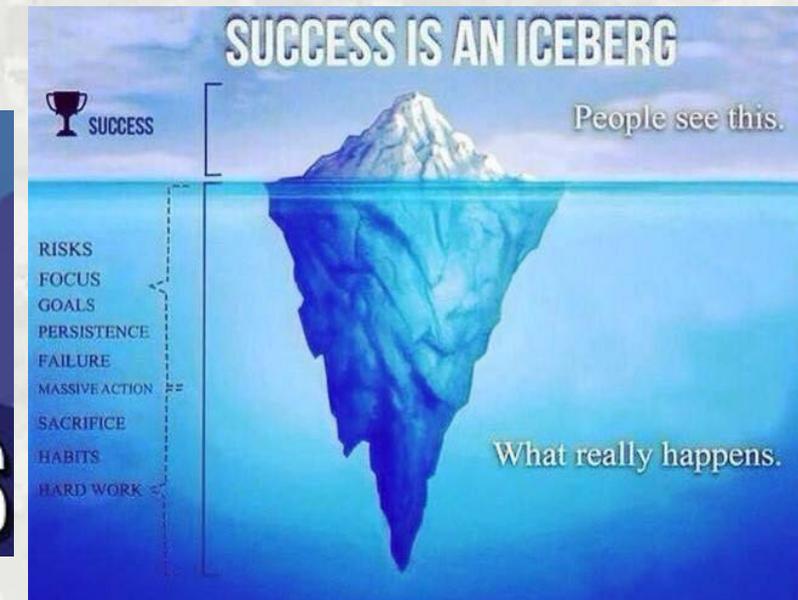
After Ralph D. Stacey: Complexity and Creativity in Organizations

# RECOGNIZING SUCCESS



Success is not final,  
failure is not fatal:  
it is the courage to  
continue that counts.

*Winston Churchill*



Success seems to be connected  
with action.  
Successful people keep moving.  
They make mistakes,  
but they don't quit.



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